

SHIPMENTS OF CALIFORNIA WINE, BY TYPE OF WINE

DECEMBER, 2009

(In Thousands of Gallons)

	This Month		%	Year-to-Date			%
	2008	2009		2007	2008	2009	
1. California Wine To All Markets							
Total Not Over 14% Alcohol	47,206	46,460	-1.6%	492,087	505,107	497,088	-1.6%
Over 14% Alcohol	5,943	6,517	9.7%	45,141	46,873	46,851	0.0%
Sparkling	1,751	1,771	1.1%	17,883	18,372	19,611	6.7%
TOTAL CALIFORNIA WINE	54,900	54,748	-0.3%	555,111	570,352	563,551	-1.2%
2. California Wine to Other States							
Total Not Over 14% Alcohol	28,000	28,151	0.5%	334,262	341,238	341,337	0.0%
Over 14% Alcohol	3,456	4,111	18.9%	25,549	26,322	26,870	2.1%
Sparkling	847	850	0.4%	11,976	12,153	12,889	6.1%
TOTAL	32,303	33,112	2.5%	371,787	379,712	381,095	0.4%
3. California Wine to California							
Total Not Over 14% Alcohol	9,082	8,565	-5.7%	63,988	65,574	64,570	-1.5%
Over 14% Alcohol	2,109	2,084	-1.2%	16,847	16,955	16,776	-1.1%
Sparkling	810	814	0.4%	4,716	4,625	5,205	12.5%
TOTAL	12,002	11,462	-4.5%	85,551	87,154	86,551	-0.7%
4. California Wine to Other Countries							
Total Not Over 14% Alcohol	10,124	9,744	-3.8%	93,837	98,295	91,182	-7.2%
Over 14% Alcohol	377	323	-14.4%	2,745	3,597	3,206	-10.9%
Sparkling	94	107	14.1%	1,190	1,594	1,517	-4.8%
TOTAL	10,595	10,174	-4.0%	97,772	103,485	95,904	-7.3%

Sources: Prepared for the Wine Institute by Gomberg, Fredrikson & Associates from reports of California Board of Equalization and industry sources.
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